



April 05, 2002

Mr. Jacques Tremblay
LUBRI-LAB
1540, de Coulomb
Boucherville QC J4B 8A3

Mr. Tremblay:

We would like to say a few words to express our appreciation for the expertise you have provided us with and the quality of your products.

We are a manufacturing company that specializes in offset printing equipment. We export our machinery on a regular basis. For our export shipments, we were obligated to use a very expensive bagging system. This was necessary to combat the persistent problem of rust, especially on over-seas shipments.

After your company approached us last June, you helped us to see the possibilities and advantages of working with your **Pen-Lub** lubricant and **Rust Defense** antioxidant. Upon conducting our own testing, we found the results to be outstanding.

Another area we have recognized a great deal of cost savings is in shipping costs. When our machinery arrived and parts were found to be rusted, either due to the shipping or the poor conditions in which they were stored upon arrival, these parts had to be removed and returned to Canada for repair. Upon repair, they were once again shipped back to the end user. All this shipping costs have been eliminated thanks to your lubricant products.

We look forward to this being the beginning of a close relationship between our two companies. We appreciate your excellent support in helping us with our costly application and recommend your products to any company looking to realize cost savings in their lubrication use.

A handwritten signature in black ink, appearing to read "Michel Menard", written in a cursive style.

Michel Menard

MM/