



St-Augustin, April 7th, 2005

Mr Jacques Tremblay
Lubri-Lab Inc.
1540, de Coulomb
Boucherville QC J4B 8A3

Mr Tremblay,

By this letter, we would like to express our appreciation for your products.

Being one of the most important steel distributors in Eastern Canada, we have the most complete inventory of beams, plates, angles and structure sections, grates and other steel products. In Quebec, we have a network of several centers. Our modern processing equipment gives us the flexibility to cut steel plates on demand with saw. Acier Leroux is a real leader in the steel distribution in Quebec and proud to give to his customers high quality products and excellent service.

In order to resolve the persistent problem of rust on new blue steel, we tried different products but obtained no convincing results. This is the reason why you contacted us, so as to develop a new application for your de-rusting product **Proxilab**. The results were very good. **Proxilab** removed the rust and, at the same time, did not alter the color of the steel or create any white deposit. In the light of these results, we are currently testing others of your lubricants and the results are also impressive.

We hope these realizations will be the start of fructuous collaboration and please accept our sincere salutations.

Maurice Pelletier
Dispatcher

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